



Procurement Technical Assistance Center (PTAC)

## BUSINESS DEVELOPMENT WORKSHOP

### *For Veterans and Service Disabled Veterans*

#### AGENDA

- Business Development Resources, William Parrish, Regional Director, SBTDC at Appalachian State University
- SBA Programs including 8(a), HUBZone and Woman Owned Small Business – Bob Tarleton, SBA Business Opportunity Specialist
- Financing Options – Byron Hicks, Business Counselor, SBTDC at Appalachian State University
- Exporting Options – Mary Romano, International Business Development Specialist, SBTDC at University of North Carolina - Charlotte
- Local Contracting – Debbie Anderson, Catawba County Purchasing Manager
- Veterans Affairs Verification Process – Mark Mills, PTAC Program Director, SBTDC at North Carolina State University

ATTEND THIS 4-HOUR WORKSHOP TO LEARN MORE ABOUT:

- Business Development Resources
- Veterans Affairs Verification Process
- SBA Programs including 8(a), HUBZone and WOSB
- Financing Options
- Exporting Options
- State of North Carolina Contracting Programs

**DATE:** September 20, 2013

**TIME:** 8:00 AM-12:00 PM

**LOCATION:** Appalachian State University's North Carolina Center for Engineering Technologies

*1990 Main Avenue SE*

**HICKORY, NC**

**NO COST TO ATTEND.  
REGISTRATION REQUIRED.**

**CONTACT:** Chris Conant at  
(828) 345-1110 or [cconant@sbtdc.org](mailto:cconant@sbtdc.org)

In cooperation with

